



CFO Knowledge Network

The *CFO Knowledge Network* invites you to our next session: ***2016 Economic Outlook and its Impact on Access to Capital Markets.***

WHEN: Friday October 23, 2015
8AM – 10AM

WHERE: 301 Merritt 7
Norwalk, CT 06851
Conference Center, Lobby Level

SCHEDULE: 8:00 – 8:30 Continental Breakfast & Networking
8:30 – 10:00 Panel Discussion

MODERATOR: **Michelle McComb**, Chief Financial Officer, Datto, Inc.

PANELISTS: **Phil Thompson**, General Partner, Alta Communications
Seth Alvord, Managing Partner, Balance Point Capital Partners
Chris Motl, Executive Vice President, Webster Bank

Financial executives seeking to raise capital over the next twelve months could find their fundraising initiatives impacted by a number of external challenges. The direction of interest rates, regulation, the global slowdown and proposals emanating from the 2016 campaign are but a few of the issues that could impact a company's ability to fundraise.

For our next session, ***2016 Economic Outlook and its Impact on Access to Capital Markets***, we have assembled an esteemed group of panelists with significant experience advising small and middle market companies through capital raising initiatives. They will provide their perspective on how outside forces may impact a company's ability to raise capital. Further, they will discuss the pros and cons of various sources of capital, metrics they consider when evaluating companies and recent successes. Moderating this panel will be Michelle McComb, the CFO of Datto, Inc., a private-equity backed provider of comprehensive backup, recovery and business continuity solutions. This will be an interactive discussion designed to better prepare financial executives to raise capital in the next twelve months.

Please RSVP to Bill Bardani (bill.bardani@visionsearchpartners.com), Kevin Donovan (kdonovan@fmlcpas.com) or Stephen Cooper (scooper@rc.com) as soon as possible as seating is limited.



Moderator and Panelists

Michelle McComb (Moderator) Chief Financial Officer, Datto, Inc.

Michelle McComb oversees Datto's finance, human resources, tech support, training and operations functions. She brings over 20 years of financial expertise in small to large, private and public, U.S. and internationally based companies in a variety of industries and markets. Michelle began her finance career in public accounting with Ernst & Young LLP in California's Silicon Valley, subsequently joining emerging technology companies which led her to a variety of opportunities within and outside the U.S. Her most recent appointment prior to joining Datto was CFO of Bloomberg's Financial Products division.

Michelle thrives in a fast growing, high paced, challenging environment such as Datto. She holds a Master's Degree in Accounting and is a licensed CPA from the State of California. She is a member of the California Board of Accountants, American Institute of CPAs (AICPA) and Financial Executives International (FEI).

Phil Thompson General Partner, Alta Communications

Phil Thompson is a founding partner of Alta Equity Partners ("AEP"), a Boston-based private equity firm broadly focused on the lower end of the middle market. Phil has worked with his fellow partners since 1996 when he joined them at Alta Communications, a sector-focused private equity firm targeting the media, communications and information industries. Since its formation in 2009, AEP has made nine platform investments across a variety of industries including payment processing, SaaS, data analytics, food packaging and TV broadcasting. Most of these investments have ranged from \$2-\$6 million of EBITDA at the time of acquisition.

During his career Phil has led numerous equity investments within the communications, media, information, business services and food industries, and currently serves on the boards of Subcontracting Concepts Inc. (SCI), Triple H Food Processors, HMP Communications, 1105 Media, and Structural Graphics. Prior to his career in private equity, Phil worked in the Investment Banking division of Donaldson, Lufkin & Jenrette where he participated in equity and high yield debt financings as well as merger and acquisition transactions for the communications and technology industries. Phil grew up in Baltimore and graduated from Bowdoin College with degrees in Economics and German, and currently lives in Brookline, MA with his wife and two young children.



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Seth Alvord

Managing Partner, Balance Point Capital Partners

Seth Alvord is the Founder and Managing Partner of Balance Point Capital Partners, L.P. In 2007, Seth joined First New England Capital Fund III, LP, the predecessor fund to Balance Point, as a Principal. Prior to joining FNEC III, he held various positions in the investment banking industry, including the Investment Banking Division of Morgan Stanley. Seth holds a B.A. from Connecticut College and a M.B.A. from Cornell University where he was awarded the A. Donald Kelso Award. He is a former Trustee of the Northfield Mount Hermon School where he served on the Investment Committee and as Chair of the Financial Policy Committee.

Chris Motl

Executive Vice President, Webster Bank

Chris Motl is executive vice president, middle market banking at Webster Bank. He joined Webster in 2004 and was most recently senior vice president and director of middle market segment banking. Prior to joining Webster, Chris worked at CoBank, where he was vice president and relationship manager. Living up to the communities he serves, Chris is on the board of Special Olympics of Connecticut. He earned his bachelor's degree from the University of Colorado in Boulder.



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The CFO Knowledge Network, founded by Bill Bardani and Alan Hurwitz, is a network of peer CFOs from small and middle market companies who share ideas and experiences about common challenges and current trends. Bill and Alan created the group to address the knowledge-sharing needs of financial executives who lack an internal peer network within their companies. Membership consists of senior financial executives who work in CT and NY.

The CFO Knowledge Network recognizes the sponsors who support the funding and planning of our sessions:



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